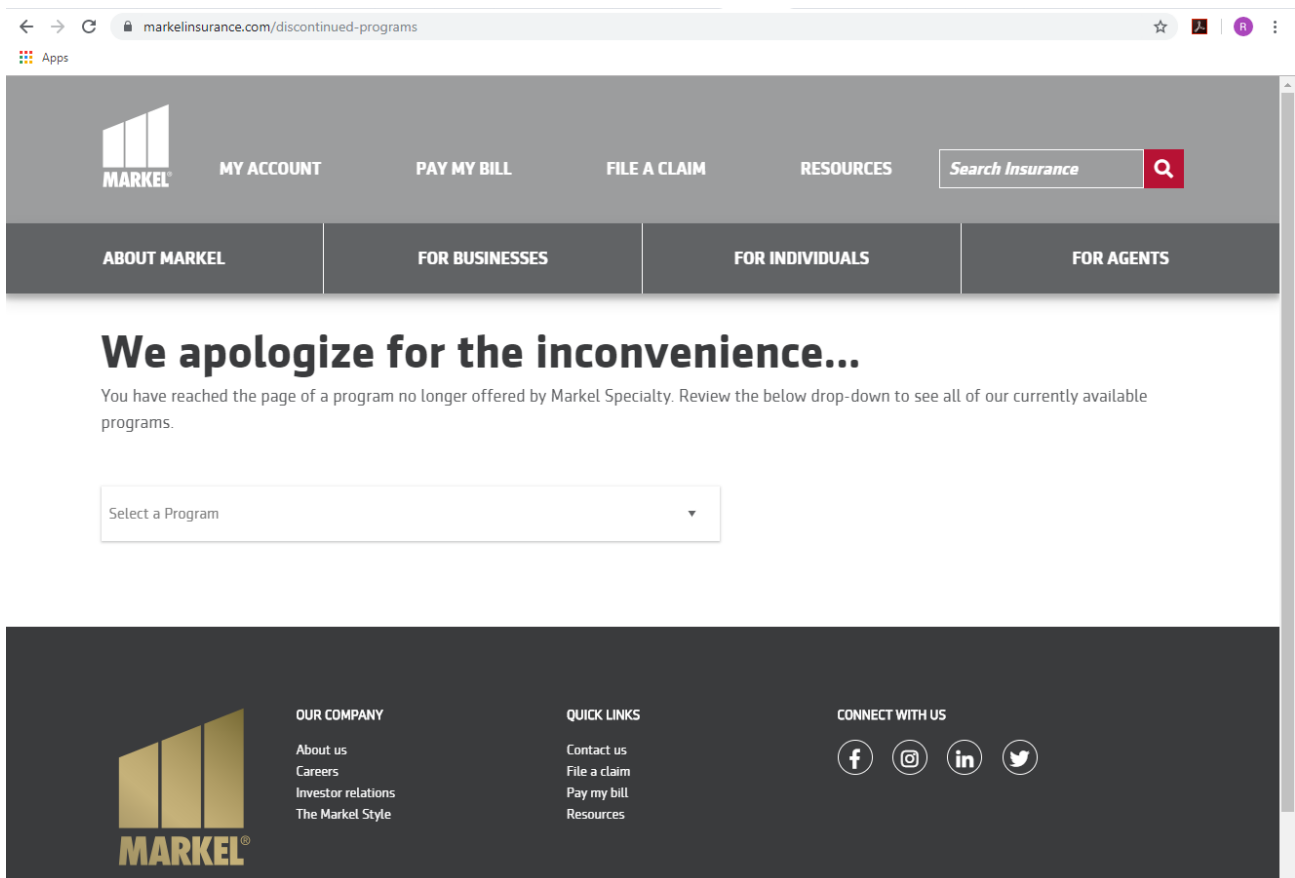


Specialty Carrier Exiting Nonprofit Insurance Marketplace?

The appetite of some for-profit commercial carriers changes from time to time for business reasons. We understand, the bottom line can be tough to manage if you're not prepared to insure a class of business for the long-term.

Brokers know that we are steadfast in our commitment to serving nonprofits and that means being a market for a broad class of nonprofits. Our appetite for 501(c)(3)s is so broad it's easier for brokers to send us applications rather than ask us if we cover it.*

Markel Specialty has been an insurer of human service organizations including camps and conference centers, child care centers, preschools, Head Start programs, youth recreation programs (Boys & Girls Clubs), and nature, conservation and environmental centers. We understand that might be changing and we want to make sure that nonprofits have a carrier they can get insurance from.



The screenshot shows a web browser window with the URL markelinsurance.com/discontinued-programs. The page features a navigation bar with the Markel logo and links for MY ACCOUNT, PAY MY BILL, FILE A CLAIM, and RESOURCES. Below this is a search bar labeled "Search Insurance" and a row of links: ABOUT MARKEL, FOR BUSINESSES, FOR INDIVIDUALS, and FOR AGENTS. The main content area has a heading "We apologize for the inconvenience..." followed by a message: "You have reached the page of a program no longer offered by Markel Specialty. Review the below drop-down to see all of our currently available programs." Below this is a dropdown menu labeled "Select a Program". The footer contains the Markel logo, "OUR COMPANY" links (About us, Careers, Investor relations, The Markel Style), "QUICK LINKS" (Contact us, File a claim, Pay my bill, Resources), and "CONNECT WITH US" social media icons for Facebook, Instagram, LinkedIn, and Twitter.

We invite brokers looking for a marketing for their nonprofits, who may soon no longer be covered, to consider NIA by either reaching out to your underwriter or contacting our Broker Services team at 800-359-6422 ext. 6021 or brokerservices@insurancefornonprofits.org.

*There are some exceptions: athletic leagues, churches or organizations whose main goals is to promote a specific religion, hospitals, universities and zoos. A full list is available to appointed brokers.

If your nonprofit is a member of the Nonprofits Insurance Alliance, you have access to free, unlimited consultations with our loss control manager. We also have sample property inspection checklists on our secure website. For more information, contact Loss Control at losscontrol@insurancefornonprofits.org or call: 831-621-6076

If your nonprofit is not a member of the Nonprofits Insurance Alliance Group and you'd like to learn more about joining our community, please check out our [list of coverages](#), as well as the [benefits of membership](#)!