



# NIA's Innovative Coverages A Timeline

**NIA is a leader in the insurance industry**, providing innovative coverages for the 501(c)(3) nonprofit sector throughout a 31-year history—long before commercial insurers caught up. We continue to anticipate and address the needs of nonprofit organizations.

## November 1989

Social service nonprofits are amid a nationwide insurance crisis. NIA opens in Santa Cruz, CA, as the only multi-line nonprofit insurer providing coverage to the 501(c)(3) sector.

On the day it's founded, NIA pioneers Improper Sexual Conduct (ISC) Liability for nonprofits as separate from Commercial General Liability (CGL).

## November 1992

Noting how heavily nonprofits rely on volunteers, NIA partners with QBE to provide its members Volunteer/Participant Accident Coverage.

## January 1994

NIA provides free Drive Other Car coverage for members who have the exposure, eliminating an expense for nonprofits.

## January 1999

To help nonprofits receive coverage for an incident regardless of when the claim is filed, NIA offers Event Trigger Directors and Officers (D&O) Liability with Prior Acts Coverage, includes Breach of Contract to pay defense costs for members, and broadens the definition of insureds to include volunteers.

NIA's Commercial General Liability (CGL) introduces coverage for Property in Care, Custody, and Control of Insured, allowing nonprofits to continue to share items amongst themselves.

NIA expands its Improper Sexual Conduct (ISC) Liability to include defense costs for the alleged perpetrator (until convicted) and a \$10,000 reimbursement for nonprofits who need to remove the alleged harm from the alleged victims for the duration of the investigation. The definition of bodily injury is recognized to include emotional distress and anguish.

## August 2001

NIA is first to introduce Event Trigger for Social Service Professional Liability (SSP), which allows coverage for nonprofits for incidents occurring within the policy period regardless of when the claim is filed.

### July 2005

NIA introduces Prior Acts Coverage in Social Service Professional (SSP) Liability and Improper Sexual Conduct (ISC) Liability to respond to events occurring prior to the first policy inception date.

### July 2009

Seeing a significant need in the nonprofit sector, NIA introduces Flat Fee Directors & Officers Liability Insurance (D&O) for nonprofits without employees, for drastically less than D&O with Employment Practices Liability. In the same year, NIA introduces Wage and Hour Coverage as part of D&O to provide defense costs for nonprofits.

### September 2013

NIA introduces Fundraiser Endorsement to Commercial General Liability (CGL), providing automatic coverage to the vast majority of fundraisers nonprofits run.

### February 2015

NIA expands Improper Sexual Conduct (ISC) Liability to explicitly include physical abuse coverage and renames the coverage Improper Sexual Conduct and Physical Abuse (ISCPA) Liability.

### July 2019

In response to rising firearms exposure in some states, NIA introduces the Firearms Sublimit Endorsement to all policies to continue to protect nonprofits in states with lax gun laws.

### September 2019

Realizing that the findings in disciplinary actions often impact subsequent claim litigation to the detriment of the insured (and knowing that nonprofits can rarely afford to hire a representation), NIA expands its coverage on Social Service Professional Liability (SSP) to reimburse a member for reasonable attorneys' fees, costs, and expenses associated with responding to a disciplinary action.

### October 2019

NIA expands Workplace Violence and Outside Aggressor insurance to provide reimbursements for physical and psychological damage. The coverage includes reimbursement for public relation consultant costs and recruitment costs within 90 days of the incident as well as security measures within 30 days of the incident. NIA reimburses funeral costs of up to \$10,000 per employee.

NIA reimburses nonprofits for expenses incurred in responding to a subpoena, eliminating financial pressure for nonprofits who cannot afford to properly investigate.

### March 2020

Recognizing the ISO form needed to be expanded even further, NIA extends coverage to damage to property rented or occupied by the member for which the member is legally liable.

In the same month, NIA removes the contractual liability clause to add a blanket additional insured endorsement to its Improper Sexual Conduct and Physical Abuse (ISCPA) policy, allowing more efficient handling of ISCPA claims, negotiation of settlements, and allocation of as much money as possible to the victim without eroding the limits on lawyers' fees and court costs.

In response to shootings in workplaces and schools, NIA also amends its Businessowners Enhancement Endorsement to reimburse the member for the loss of business income, extra expense, relocation costs, and evacuation costs for up to \$30,000 for any one policy year.



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