

Everything You Wanted to Know About Risk Retention Groups



[North Marin Community Services](#)
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The alternative risk transfer market includes options such as self-insurance, risk pools, captive insurance, and risk retention groups (RRGs).

RRGs were formed by an act of Congress and have been around for decades. This brochure will help you understand RRGs in general and give you an overview of Alliance of Nonprofits for Insurance, RRG (ANI), a part of the Nonprofits Insurance Alliance group brand.

What is a Risk Retention Group?

A risk retention group (RRG) is a liability insurance company that is owned by its members. RRGs must be a licensed insurer in one state.

Once licensed, an RRG can insure members in all states where it's registered to do business. As insurance companies, RRGs typically retain a portion of the risk they underwrite.

Who forms Risk Retention Groups?

Risk retention groups are often formed from and sponsored by trade and professional associations. RRGs can only include those engaging in a similar business or activities and having similar liability risk exposure. Alliance Member Services (AMS) formed nonprofits' own RRG in 1999, exclusively for 501(c)(3) nonprofit organizations.

What is ANI?

Alliance of Nonprofits for Insurance (ANI) is nonprofits' own RRG. It is part of the NIA group brand and is an insurance company domiciled in Vermont. ANI writes liability insurance for 501(c)(3) nonprofits in 31 states and D.C. ANI is a 501(c)(3) nonprofit organization, just like the nonprofits we insure.

ANI's mission is to serve 501(c)(3) nonprofits by providing a stable source of reasonably-priced liability insurance coverage tailored to the specialized needs of the nonprofit sector. We also work to assist these organizations to develop and implement successful loss control and risk management programs.

ANI's audited financial statements for 2019 are available for review at insurancefornonprofits.org/about/financials. They reflect our excellent financial solvency and strength. ANI is rated A IX (Excellent) by AM Best, the insurance industry's primary financial rating agency.

Turn over for more information...

Are there membership fees for the nonprofits that ANI insures?

No. ANI is a nonassessable entity. This means that nonprofits will never be asked to pay special fees above and beyond the premium for their insurance.

What are the advantages of Risk Retention Groups?

RRGs are owned by their members, so key advantages relate to control members obtain over their liability programs. This control often results in lower rates over the long term, broader coverage, and stable rates. ANI's Board of Directors is elected annually by its member-insureds.

RRGs typically offer effective loss control/risk management programs leading to favorable loss experience for members and the group overall. ANI provides specialized coverages, claims service, and loss control and risk management resources focused only on the nonprofit sector.

What kinds of insurance coverage do Risk Retention Groups provide?

The type of insurance coverage RRGs are permitted to offer is set forth in the federal Liability Risk Retention Act (LRRRA)'s definition of "liability." This includes all types of third-party liability, such as general liability, errors and omissions, directors and officers, professional liability, commercial auto liability, and so forth.

¹*Risk Retention Reporter, July 2020*

The LRRRA today does not extend to workers' compensation, property insurance, or to personal lines insurance, such as homeowners and personal auto insurance coverage. However, ANI does have a companion program with a property insurance carrier to provide property coverage for its members. You can find information about our coverages at insurancefornonprofits.org/coverages.

Although the Liability Risk Retention Act is a federal law, it relies on the state of domicile insurance department for its implementation. The state in which the RRG is domiciled has regulatory authority over the risk retention group. ANI is regulated by the Department of Banking, Insurance, Securities, and Health Care Administration (BISHCA) in the state of Vermont.

How much premium do Risk Retention Groups generate?

According to surveys conducted by the *Risk Retention Reporter*, RRGs' annual premium has increased from \$250.2 million in 1988 to an estimated \$3.6 billion in 2019¹ with an average gross premium of \$16.8 million. As such, ANI is much larger than the average risk retention group. As of 2019, there were 213 risk retention groups operating in the United States.

Does ANI have protection for large claims?

Yes. Like commercial insurance companies, ANI maintains a conservative surplus ratio and purchases reinsurance to cover large claims. ANI purchases reinsurance for claims in excess of \$450,000 (including defense and indemnity). ANI is reinsured by a group of highly rated reinsurers.



The insurance policy, not this brochure, forms the contract between the insured and the insurance carrier. The policy may contain limits, exclusions, and limitations that are not disclosed in this brochure. Coverages may differ by state.

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